



## NEWS RELEASE

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### Colonial Life Names Winners of Top National Awards

**COLUMBIA, S.C. (Feb. 3, 2010)** — Colonial Life & Accident Insurance Company has named 18 sales representatives and sales managers from across the country as winners of its top national awards for 2009. Colonial Life's national awards are given each year to honor those who lead the nation in categories including generating sales, opening new accounts, enrolling employees in their benefits, coordinating enrollments, and recruiting new salespeople and training them for success. Colonial Life will present the awards at its annual sales conference in March.

Award winners are:

- **Nona Snyder**, sales representative, Garden Ridge, Texas — Hall of Fame Award.
- **Tom Wagoner**, sales representative, Dublin, Ohio — Agency Channel Sales Representative of the Year Award.
- **Bill Duncan**, sales representative, Waxhaw, N.C. — Public Sector Channel Sales Representative of the Year Award.
- **Linda Nemcick**, sales representative, Allentown, N.J. — Agency Channel Rookie Sales Representative of the Year Award.
- **Debbie Perkins**, sales representative, Nashville, Tenn. — Agency Channel Founder's Award for New Accounts.
- **Gordon Jones**, district development manager, Boston, Mass. — Agency Channel Rookie Founder's Award for New Accounts.
- **Kerri Douglass**, sales representative, Atlanta, Ga. — Agency Channel Founder's Award for New Account Sales Premium.
- **Scott Chambers**, sales representative, New Iberia, La. — Agency Channel Benefits Counselor of the Year Award.
- **Doug Stutesman**, sales representative, Carey, N.C. — Public Sector Channel Benefits Counselor of the Year Award.
- **David Neel**, district development manager, Plano, Texas – Agency Channel Coordinator of the Year Award.
- **Ricky Reynolds**, territory sales manager, Little Rock, Ark. — Territory Manager Office of the Year Award.
- **Glenn Pierce**, public sector manager, Holly Springs, N.C. — Public Sector Manager of the Year Award and Public Sector Manager People Development Award.

- **Kitty Mellone**, district manager, Cornelius, N.C. — District General Agent Premier Office of the Year Award.
- **Mike Oberlander**, district manager, Rehoboth, Mass. — District General Agent Large Office of the Year Award.
- **Ginger Mullins**, district manager, Little Rock, Ark. — District General Agent Medium Office of the Year Award and District General Agent People Development Award.
- **Rod Nunez**, district manager, Mandeville, La. — District General Agent Small Office of the Year Award.
- **Donald Pierce**, public sector assistant manager, Apex, N.C. — Public Sector Assistant Manager of the Year Award.
- **Leslie Casdorff**, agency development manager, Heaters, W.Va. — Agency Development Manager of the Year Award.

For more information about benefits communication, call Colonial Life at (803) 798-7000 or visit [www.ColonialLife.com](http://www.ColonialLife.com). Colonial Life & Accident Insurance Company is a market leader in providing insurance benefits for employees and their families through their workplace, along with individual benefits education, advanced yet simple-to-use enrollment technology and quality personal service. Colonial Life offers disability, life and supplemental accident and health insurance policies in 49 states and the District of Columbia. Similar policies, if approved, are underwritten in New York by a Colonial Life affiliate, The Paul Revere Life Insurance Company, Worcester, Mass. Colonial Life is based in Columbia, S.C., and is a subsidiary of Unum Group, one of the world's leading providers of employee benefits.

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