



NEWS RELEASE

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Colonial Life Names Winners of Top National Awards

COLUMBIA, S.C. (Jan. 29, 2009) — Colonial Life has named 18 sales representatives and sales managers from across the country as winners of its top national awards for 2008. Colonial Life's national awards are given each year to honor those who lead the nation in categories including generating sales, opening new accounts, enrolling employees in their benefits, coordinating enrollments, recruiting new salespeople and training them for success. Colonial Life will present the awards at its annual sales conference in March.

Award winners are:

- **Nona Snyder**, sales representative, Garden Ridge, Texas — Hall of Fame Award, Agency Channel Founder's Award for New Accounts, Agency Channel Founder's Award for New Account Opener Sales Premium, and Agency Channel Coordinator of the Year Award.
- **Tom Wagoner**, sales representative, Dublin, Ohio — Agency Channel Representative of the Year Award.
- **Bill Duncan**, sales representative, Waxhaw, N.C. — Public Sector Channel Representative of the Year Award.
- **Joy Hannon**, sales representative, Sutton, Mass. — Agency Channel Rookie of the Year Award.
- **Carla Reel**, sales representative, Knoxville, Tenn. — Agency Channel Rookie Opener of the Year Award.
- **H. Andre Durity II**, sales representative, Cerritos, Calif. — Public Sector Channel Rookie of the Year Award.
- **Wally Pontiff**, sales representative, Metairie, La. — Public Sector Channel Founder's Award for New Account Opener Sales Premium.
- **Jake Mariani**, sales representative, Roswell, Ga. — Agency Channel Enroller of the Year Award.
- **Chris Lowe**, sales representative, Huntersville, N.C. — Public Sector Channel Enroller of the Year Award.
- **Tom Snyder**, territory manager, Garden Ridge, Texas — Territory Manager of the Year Award.
- **Bill Hill**, district manager, Detroit — Public Sector Manager of the Year Award.
- **Joe Conley**, district manager, Frisco, Texas — District General Agent Premier Office of the Year Award.
- **Shawn Osborne**, district manager, Garden Ridge, Texas — District General Agent Large Office of the Year Award.
- **Ginger Mullins**, district manager, Little Rock, Ark. — District General Agent Medium Office of the Year Award.
- **Rand Robinson**, district manager, Canandaigua, N.Y. — District General Agent Small Office of the Year Award and District General Agent People Development Award.

- **Gary Dimon**, district manager, Temecula, Calif. — Public Sector Manager People Development Award.
- **Gerald L Scruggs Sr.**, assistant district manager, Southfield, Mich. — Public Sector Assistant Manager of the Year Award.
- **Robert Champion**, agency development manager, Harlingen, Texas — Agency Development Manager of the Year Award.

For more information about benefits communication, call Colonial Life at (803) 798-7000 or visit www.coloniallylife.com. Colonial Life & Accident Insurance Company is a market leader in providing insurance benefits for employees and their families through their workplace, along with individual benefits education, advanced yet simple-to-use enrollment technology and quality personal service. Colonial Life offers disability, life and supplemental accident and health insurance policies in 49 states and the District of Columbia. Similar policies, if approved, are underwritten in New York by a Colonial Life affiliate, The Paul Revere Life Insurance Company. Colonial Life is based in Columbia, S.C., and is a subsidiary of Unum Group.

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