



## NEWS RELEASE

**FOR IMMEDIATE RELEASE**

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### **Harmony Enrollment System Wins 2008 InfoWorld 100 Award**

COLUMBIA, S.C. (Dec. 5, 2008) —The Harmony benefits enrollment system, created by Colonial Life & Accident Insurance Company, has won a [2008 InfoWorld 100 Award](#) for its integrated benefits enrollment platform. Every year, InfoWorld names 100 companies that have made the best use of technology to enhance their business. The InfoWorld 100 awards celebrate IT projects that use technology in smart, innovative, creative ways to meet business and technical objectives.

With both online and offline enrollment options, the Harmony enrollment system helps businesses address concerns about benefits enrollment management. “Advances in enrollment technology make it easier for employers to get their arms around their enrollment issues,” says Henry Price, senior vice president of customer acquisition services for Colonial Life. “For example, the Harmony enrollment system can provide employers with daily reports on enrollment progress, and it can help employers enroll those hard-to-reach employees via the Internet.”

Price adds that the goal is to help businesses better manage enrollments from start to finish. “The Harmony enrollment system, in combination with Colonial Life’s professional benefits team, can help employers gain flexibility and control over their benefits enrollments. It has the flexibility to help employees enroll in benefits anytime, anywhere. It also gives employers daily snapshots of what’s happening during the enrollment so any necessary adjustments can be made quickly.”

According to InfoWorld, Colonial Life developed a comprehensive benefits enrollment platform to serve the needs of 6,500 benefits representatives, integrating the platform with existing operational mainframe systems to ensure consistent business rules management and data security. *InfoWorld* magazine provides in-depth technical analysis on key products, solutions and technologies for sound buying decisions and business gain.

“We’re pleased that InfoWorld has recognized the Harmony enrollment system’s importance in benefits enrollment management,” says Price. “Winning this prestigious award is confirmation that the enrollment technology we provide is meeting market needs.”

### **Other Harmony Enrollment System Awards**

#### **Microsoft Recognizes Harmony Enrollment System**

Microsoft has posted a **case study** on its web site that explains how Colonial Life partnered with Microsoft to use several new Windows-based development tools as part of the Harmony® enrollment system.

## **Harmony Enrollment System Wins Technology Award**

The Information Technology Council, a program of the Greater Columbia, S.C., Chamber of Commerce, has named the Harmony enrollment system a winner of the 2008 Palmetto Pillar Award for Technology in Industry. The annual competition is sponsored by the City of Columbia Office of Economic Development to recognize excellence in several technology categories. Harmony won the Technology in Industry category, which honors a company for developing a new or improved technology-based product, process or service used for internal or commercial purposes.

For more information about benefits communication, call Colonial Life at (803) 798-7000 or visit [www.coloniallife.com](http://www.coloniallife.com). Colonial Life & Accident Insurance Company is a market leader in providing insurance benefits for employees and their families through their workplace, along with individual benefits education, advanced yet simple-to-use enrollment technology and quality personal service. Colonial Life offers disability, life and supplemental accident and health insurance policies in 49 states and the District of Columbia. Similar policies, if approved, are underwritten in New York by a Colonial Life affiliate, The Paul Revere Life Insurance Company. Colonial Life is based in Columbia, S.C., and is a subsidiary of Unum Group.

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